

# PT SEVEN OCEANS SHIP MANAGEMENT CREWS SOLUTIONS PROVIDER

# COMPANY PROF

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### **TOUCH US IN DETAIL**

#### www.sevenoceans.co.id

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#### marketing@sevenoceans.co.id

Graha Seven Oceans, Jl. Raya Sebaung Gg. Pancasila, Kec. Gending, Probolinggo, East Java, 67272

Rukan Osaka OTB No. S11, PIK 2, Salembaran Jati, Kec. Kosambi, Kab. Tangerang, Banten, ID, 15214





# **COMPANY OVERVIEW**

**Company Name** Type Company **Company Address** 

Phone

Email

NIB

NPWP

No of Company

Registered

: PT. Seven Oceans Ship Management : Limited Liability Company : Graha Seven Oceans Jl. Sebaung Gg Pancasila 06/05 NO 33, Gending, Probolinggo, East Java 575 : +62 823-3466-9107 +62 821-4247-5158 +62 813-3196-4694 +62 821 3774 7770 : marketing@sevenoceans.co.id :0612210006882 : 54.453.364.1-625.000 : S-17899KT/WPJ.12/KP.0603/2021



# **OUR OFFICE**



### **"TO BE WORLD-CLASS OF CREW MANAGEMENT SERVICES AND INTEGRATION SOLUTION PROVIDERS"**

**MISSION** 

## VISION



Lead Indonesian seaman become to leader and famous crew vessel in the world

- - technology
- Provide crew management services with consultative
- operation cost and process
- - crewing agent business base on trust with
- clients



- Responsive to get effective and efficient
- Built up and growing as businesses partner,
  - education center, goverment & All party

• Sharing & caring with each other's

# **OUR SERVICE**

### **CREWING MANAGEMENT**

We have network for provide quality crew and full fill certificate that our customer required:

- Provide quality and certified man power/crew vessel with various rank
- Training seafarer or officer related with operational administration
- Services for full fill regulation of flag about crewing
- Manage related crew



# **OUR AFFILIATE**





Affilatiate from Seven Oceans. that focus on repair:

- 1. Ship Management

- 4. Hydraulic Repair
- 5. Electric Repair

Affilatiate from Seven Oceans, that focus on Operating Vessel



Affilatiate from Seven Oceans, that focus on port agency and logistics, certification

2. Technical Consultants

3. PMS, Repair, & Maintenance

6. Machining & Fabrication

7. Design & construction

8. PLC Control & Program System

# OUR CLIENT





PT. Pelayaran **Guntur Line** 















ASL Marine Holdings Ltd



## **CREWING MANAGEMENT**

oceans







Recruitment and Selection Training and **Development** 

Scheduling and Deployment



Performance Control & Improvement

### **CREW MANAGEMENT Jobs and Roles**

#### A crewing agent has various responsibilities in the shipping industry, especially related to managing ship crews.

Crew Recruitment: Finding, recruiting, and selecting	<b>Coordination and Com</b> between the ship's crew and
Scheduling: Arranging the work schedule and placement of ship crews	<b>Problem and Conflict Hand</b> that may arise between crev
Administration and Documentation: Managing all documents related to the crew, including employment contracts, training certificates, licenses and permits	
<b>Regulatory Compliance</b> : Ensuring that all crews meet applicable regulatory requirements and safety standards	e Logistics and Support: Arr as accommodation and tran
<b>Training and Development</b> : Organizing additional training or skill development for crew	s <b>Reporting</b> : Preparing regula data
The role of a crewing agent is essential to e	nsuring that ship operation



The role of a crewing agent is essential to ensuring that ship operations run smoothly and effectively, and that the ship's crew meets all standards required for operational safety and efficiency.

**PT SEVEN OCEANS SHIP MANAGEMENT** 

**mmunication**: Maintaining nd the shipping company

communication

ndling: Dealing with any problems or conflicts ew or between crew and the company

Monitoring the crew's performance during ding feedback

rranging logistics related to crew travel, such nsportation

lar reports on crew status, including statistical



### **CREW MANAGEMENT** Flow Chart



**PT SEVEN OCEANS SHIP MANAGEMENT** 

### Administrative Arrangements

### Training and Development

### Report and Documentation



### **CREW MANAGEMENT**

The difference between Seven Oceans Crew Management and Others





**Responsive and Agile** 



Have good crew performance



**Competitive price for Crew Management Fee** 

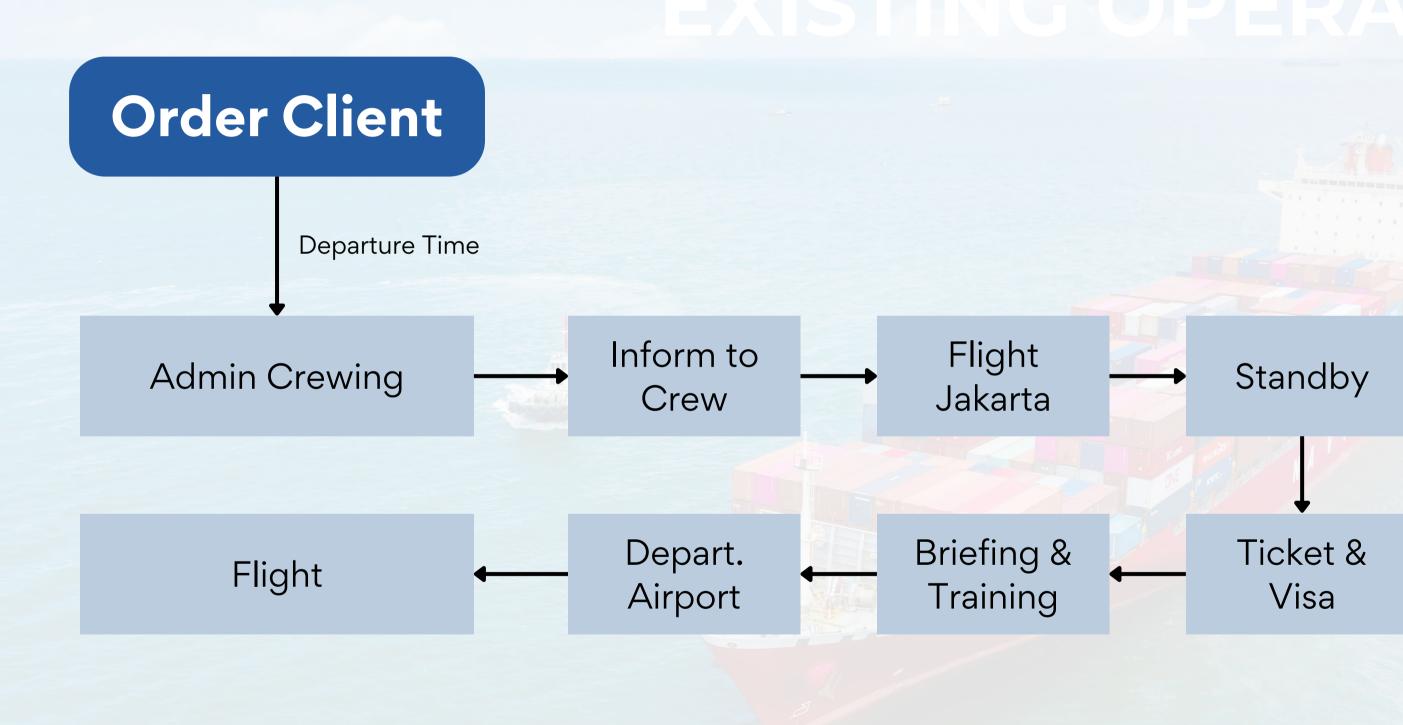


PT SEVEN OCEANS SHIP MANAGEMENT





### **CREW MANAGEMENT** Departure Flow Chart



PT SEVEN OCEANS SHIP MANAGEMENT

# GOPERATIONAL

## PLAN & TARGET



12. XXX



12. XXX

20. XXX

16. XXX

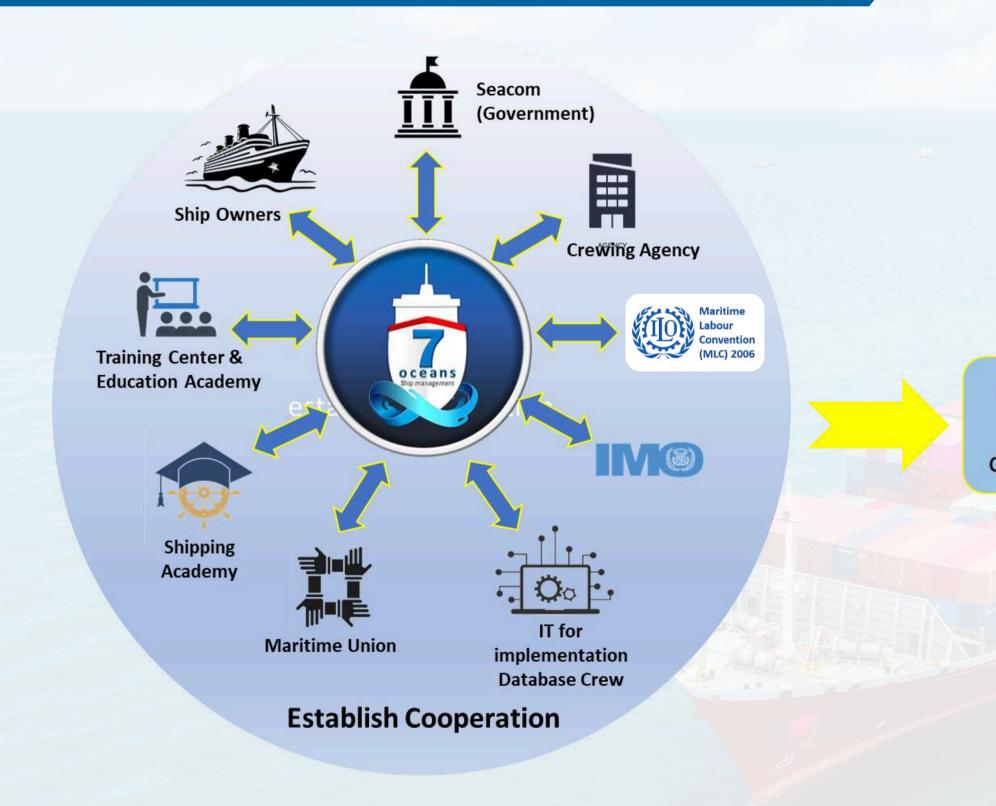
#### **Target 50 Client** With 2500 Crews

1. MONSOON

2034

- 2. PIS
- 3. ASL
- 4. PARAMA BAHARI
- 5. KSM
- 6. KORINDO
- 7. SLM
- 8. WHS
- 9. XXX
- 10. XXX
- 11. XXX
- 12. XXX
- 50. XXX

## PROGRAM





PT SEVEN OCEANS SHIP MANAGEMENT

#### #Seemen#



With the program hope is to provide the best crew to clients, improve crew competence and experience, quality crew.

# PERFORMANCE CONTROL



Review Target Vs Achievement Operational, Safety, Equipment Performance

Indicator performance of Crew :

- Crew disciplinary frequency
- Lost time injury frequency rate
- Training days per officer
- Experience rate of the officers
- Crew member retention rate
- Cadets per ship
- Crew planning efficiency



#### PT SEVEN OCEANS SHIP MANAGEMENT



## **IMPROVEMENT STRATEGY**



SEVEN OCEANS SHIP MANAGEMENT



- Adaptation Technology Implementation for
- Intend communication with Maritime **Organization Regulator, Class, Government**
- Collaboration with University, Institution, and
- Networking with Transportation, Medical, **Accommodation for Crew Movement**

## SIUKAK



#### PT SEVEN OCEANS SHIP MANAGEMENT

- b. Menjamin semua proses perawatan medis dan pengobatan terhadap Pelaut yang cedera atau sakit selama dalam masa kontrak kerja sesuai batasan dalam PKL; suring all medical care and treatment cesses for Seafarers who are injured or il during the contract period, according to the limits specified in the Seafarer Employment Agreement (SEA) Menyediakan bantuan hukum bagi Pelaut c. Menyediakan bantuan hukum bagi Pelaut yang terlibat masalah hukum melalui lembaga bantuan hukum; Providing legal asistance for Seafarers involved in legal issues through legal aid d. Mengurus dokumen kepelautan, dokumen merigiurus udkulmen kepisalusi, konzinten kepisalusi, konzinten kepisalusi, konzinten kepisalusi, konzinten keristeksi tarakit sabila dokumen tersebut hilang atau rusak; Handing seafaring documents travel documents, and other documents related to the emolyment relationshin of hoth endies di atas kapal.

- g. Memastikan diasuransikannya Pelaut yang ditempatkan atau dipekerjakan untuk mendapatkan jaminan sosial.

Badan Usaha Keagenan Awak Kapai bertanggung jawab:
A Manning Agency Business Entity is as Menjamin hak Pelaut sesuai isi Perjanjan kerja Laut (PKL) yang telah ditandatangani oleh para pinak;
Ensuring the rights of Seafarers in accordance with the terms of the Seafarer to their home country.
Perusahaan keagenan awak kapai wajib the parties:
Menjamin semua proses perawatan metis dan pengobatan terhadap Pelaut yang cedera atau sakit selama dalam masa homtet keage amul hataraa ndiam PKL.

accordance with the Regulation of the Minister operation of Businesses Related to Water Trans

Ensuring that the placed or employed Seafarers is insured to obtain social socurity

Perusahaan keagenan awak kapal wajib memastikan jaminan keuangan (financial security) atas kewajiban pembayaran gaji yang

documents, and other documents related to the employment reliationship of both parties entrusted by Seaforrs in cose these documents are lost or damaged.
Membantu pengitman sebagian gaji sesual perjanjian kedua belah pihak kepada ketuarga pelaut;
Membantu pengitman sebagian gaji sesual perjanjian kedua belah pihak kepada ketuarga pelaut;
Membantu pengitman sebagian gaji sesual penjanjian kedua belah pihak kepada ketuarga pelaut;
Membantu pengitman sebagian gaji sesual penjanjian kedua belah pihak kepada ketuarga pelaut;
Membantu pengitman sebagian gaji sesual penjanjian kedua belah pihak kepada ketuarga pelaut;
Membantu pengitman sebagian gaji sesual penyahaan.
The manning agency is required to ensure the availability of competent human resources in the seafarer's family.

#### SURAT IZIN USAHA KEAGENAN AWAK KAPAL HIP MANNING AGENCY'S LICENSE

Sesuai dengan Peraturan Menteri Perhubungan Nomor PM 59 Tahun 2021 tentang Penyelenggaraan Usaha Jasa Terkait dengan Angkutan di Perairan : of the Minister of Transportation Number PM 59 of 2021 concerning the

1. Badan Usaha Keagenan Awak kapal tidak terbayar dan/atau pemulangan Pelaut ke tempat asal.

harassment, including sexual harassment, by having investigative procedures when

ditandatangani oleh para pihak. ditandatangani oleh para pihak. The manning agency is required to settle payments for delayed salary/wages, bonuses, and other entitlements as stipulated in the Crewing Agreement signed by the parties

Perusahaan keagenan awak kapal wajib menjamin ketersediaan informasi terkait data awak kapal yang telah direkrut dan ditempatkan

or atas kapai. The manning agency is required to ensure the availability of information related to the data of recruited and placed ship crew members.

the seafacer's family:
f. Menyampaikan laporan audit internal sebelum dilaksanakan verifikasi tahunan kepada Direktur Jenderal;
7. Perusahaan keagenan awak kapal bertanggung jawab penuh atas keabsahan, validtas dan keasilen dokumen serta informasi yang disempaikan dalam permenuhan persyaratan serta menjamin dan p Perhubungan yang timbul dikemudian hari.

The manning agency is fully responsible for the validity, authenticity, and legilimacy of documents and information pr the requirements, and guarant eliminate any claims and/or legal actions against the Ministry of Transportation that may arise in the future



### OUR PROJECT EXPERIENCE





### **Crewing Management**

- A. Departure crew to west Africa
- B. Conduct training
- C. Mastering



### OUR PROJECT EXPERIENCE













## SUPPLY CREW DOMESTIC





### **FLOATING CRANE** 51 Crews











BULK CARRIER 23 Crews



PT SEVEN OCEANS SHIP MANAGEMENT



# TANKER17 Crews

### GENERAL CARGO 15 Crews

# **SUPPLY CREW INTERNATIONAL**



FLOTING CRANE	TUG BOAT	SPB 2	SKIPPER BOAT
FC 2 : 26	DL 2 : 10	SPB 2 : 10	SUP 5 : 2
FC 5 : 26	DL 5 : 10		SUP 6 : 2
SUPP 3 : 22			
		TOTAL	108



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