



**PT SEVEN OCEANS
SHIP MANAGEMENT**

COMPANY PROFILE

TOUCH US IN DETAIL



www.sevenoceans.co.id



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Graha Seven Oceans, Jl. Raya Sebaung Gg. Pancasila, Kec. Gending,
Probolinggo, East Java, 67272



Rukan Osaka OTB No. S11, PIK 2, Salembaran Jati, Kec. Kosambi,
Kab. Tangerang, Banten, ID, 15214





COMPANY OVERVIEW

Company Name	: PT. Seven Oceans Ship Management
Type Company	: Limited Liability Company
Company Address	: Jl. Sebaung Gg Pancasila 06/05 NO 33, Gending, Probolinggo, East Java 575
Phone	: +62 823-3466-9107 +62 821-4247-5158 +62 813-3196-4694 +62 821-3774-7770
Email	: marketing@sevenoceans.co.id
NIB	: 0612210006882
NPWP	: 54.453.364.1-625.000
No of Company Registered	: S-17899KT/WPJ.12/KP.0603/2021

OUR OFFICE



Graha Seven Oceans
Jl. Raya Sebaung Gg. Pancasila, Kec. Gending, Probolinggo, East Java, 67272





VISION

**"TO BE WORLD-CLASS OF
SHIP MANAGEMENT SERVICES AND
INTEGRATION SOLUTION PROVIDERS"**



MISSION

- Continues development of employees and technology
- Provide ship management services with consultative
- Responsive to get effective and efficient operation cost and process
- Built up and growing as businesses partner base on trust with clients
- Maintaining high ethical business practice
- Sharing & caring with each other's

OUR SERVICE

CREWING MANAGEMENT

We have network for provide quality crew and complete full fill certificate that our customer required

BUSINESS DEVELOPMENT & MARKETING

Company improvement and get project for doing increase revenue

DOCKING SHIP MANAGEMENT

We have network for provide quality crew and complete full fill certificate that our customer required

PORT MANAGEMENT

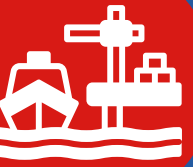
Manage all off port activity about loading and unloading comodity

SHIPPING CONSULTANT

Help customer for get best way about the problem

INSURANCE MANAGEMENT

We have adjuster to survey and cover Marine Cargo insurance, Marine Hull & Macinary, Pleasure Craft, marine Builder's Risk, Marine P&I, etc



OUR SERVICE

TECHNICAL SHIP MANAGEMENT

We have network for provide quality crew and complete full fill certificate that our customer required

OPERATION SHIP MANAGEMENT

Operate and manage all activities our Client

PURCHASING & LOGISTICS

Prepare all ship requisition

DOCUMENT, CERTIFICATION & AGENT

Manage all document and certification of vessel

FUEL SHIP MANAGEMENT

Manage fuel oil to get optimizing cost with maximal production



OUR SERVICE



CREWING MANAGEMENT

We have network for provide quality crew and full fill certificate that our customer required:

- Provide quality and certified man power/crew vessel with various rank
- Training seafarer or officer related with operational administration
- Services for full fill regulation of flag about crewing
- Manage related crew



DOCKING SHIP MANAGEMENT

Docking is the regular activity that must done by vessel owner to get recommendation for sailing and operation. This activity is critical to get legal document and maintenance for support production in future. We have experience to manage all docking process form preparation, during docking process and delivery to client, our services:

Prepare list job before docking period

- Provide quality and certified man power/crew vessel with various rank
- Prepare optimum budget for job scope
- Control job scope and proper done by dockyard
- Control job perform by maker or vendor during docking
- Control Cost that spends in dry docking
- Prepare all document before, during and after docking progress until ready to voyage



BUSINESS DEVELOPMENT & MARKETING

Vessel owner not will allow their asset standby in some time due to not yet have next project or the project is stagnant no have some improvement and diversification market to leverage revenue.

- Find new client for vessel owner
- Improve existing project more profitable
- Diversification project to prevent fluctuate market in the world in some commodities



PORT MANAGEMENT

Manage all off port activity about loading and unloading

- Loading unloading goods
- Lashing unlashng material or goods with standard safety voyage
- Clearance document
- Handling operation port
- Supply labour port or others services
- Check and validity port certificate



SHIPPING CONSULTANT

In critical decision we can attend and give our customer with t right decision with overview all aspect. So, our customer can decide the right way to optimizing opportunity.

- Consultation about regulation aspect, rule and certification for new building vessel, purchase second hand vessel, and others critical matters.
- Consultation with effective operational vessel or relating with marine industrial aspect
- Independent surveyor for appraisal the vessel and asset also negotiation for new build vessel or purchase second hand vessel.



INSURANCE MANAGEMENT

1. Handling all insurance claim
2. Together with insurance surveyor for survey attending
3. Evaluation summery report by inaurance
4. Arrange repair and all activity for repair follow insurance prosedure
5. Coordination with class for standard claim
6. Prepare all support document
7. Close coordination with broker insurance for claim
8. Manage the claim until close the claim



OUR SERVICE



TECHNICAL SHIP MANAGEMENT

Maintenance asset to achieve expectation life with:

- Preventive maintenance
- Predictive maintenance
- Condition monitoring
- Troubleshooting & Repair
- Improvement for prevent failure in next future
- Manage inventory spare parts & Inventory



OPERATION SHIP MANAGEMENT

- Operate and manage all activities our client
- Achieve cargo loading unloading base on target time and volume
- Manage all communication between owner & charterer
- Manage all operation smooth with safety and maximizing production
- Manage communication and provide everything with cargo document
- Prepare list job before docking periode



PURCHASING & LOGISTICS

- Prepare all spare parts base on planning & schedule job
- Manage supplier to delivery spare parts with right time and quality with efficient cost delivery
- Manage three party to provide services Supply consumable and logistic for crew onboard



DOCUMENT, CERTIFICATION & AGENT

- Agency for crew & vessel
- Document import/custom management Document management in sea transportation related for regulation
- Crew agency/crew selection and acceptance Update & Monitoring ship documents validity & class surveyor BKI



FUEL SHIP MANAGEMENT

The largest cost operation in shipping is about fuel oil consumption. We can manage fuel oil to get optimizing cost with maximal production:

- Calculation of fuel consumption
- Handling process bunker with three party Manage fuel in good quality and match quantity
- Manage fuel consumption as specification machine



OUR AFFILIATE

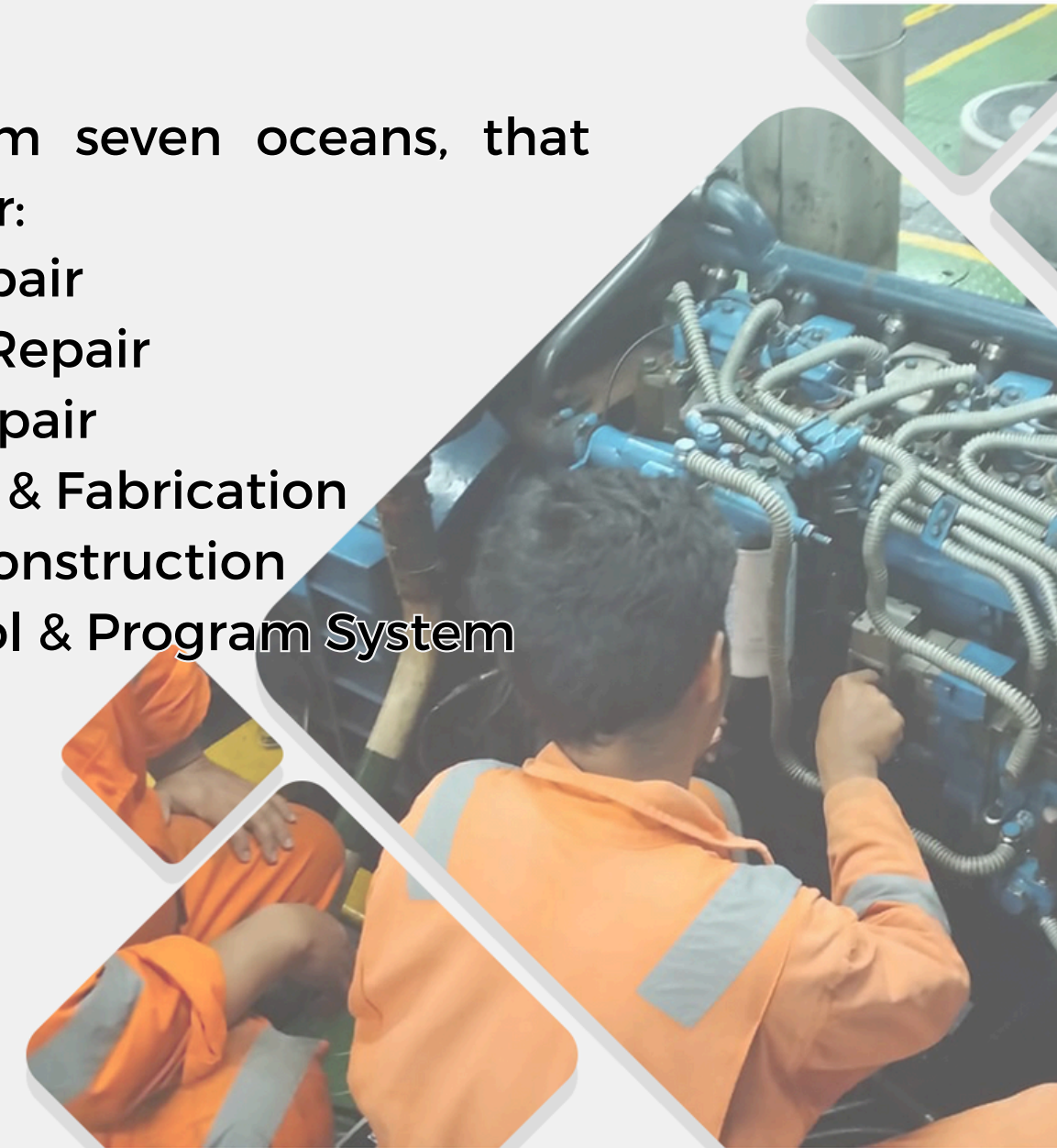


Affiliate from seven oceans, that focus on repair:

- 1.Engine Repair
- 2.Hydraulic Repair
- 3.Electric Repair
- 4.Machining & Fabrication
- 5.Design & construction
- 6.PLC Control & Program System



Affiliate from seven oceans, that focus on Operating Vessel



OUR CLIENT



CAPITOL
NUSANTARA
INDONESIA



MKLS



CREWING MANAGEMENT



**Recruitment and
Selection**



**Training and
Development**



**Scheduling and
Deployment**



**Performance Control &
Improvement**

CREW MANAGEMENT

Jobs and Roles

A crewing agent has various responsibilities in the shipping industry, especially related to managing ship crews.

Crew Recruitment: Finding, recruiting, and selecting

Coordination and Communication: Maintaining communication between the ship's crew and the shipping company

Scheduling: Arranging the work schedule and placement of ship crews

Problem and Conflict Handling: Dealing with any problems or conflicts that may arise between crew or between crew and the company

Administration and Documentation: Managing all documents related to the crew, including employment contracts, training certificates, licenses, and permits

Performance Monitoring: Monitoring the crew's performance during their assignment and providing feedback

Regulatory Compliance: Ensuring that all crews meet applicable regulatory requirements and safety standards

Logistics and Support: Arranging logistics related to crew travel, such as accommodation and transportation

Training and Development: Organizing additional training or skills development for crew

Reporting: Preparing regular reports on crew status, including statistical data

The role of a crewing agent is essential to ensuring that ship operations run smoothly and effectively, and that the ship's crew meets all standards required for operational safety and efficiency.



PT SEVEN OCEANS SHIP MANAGEMENT

CREW MANAGEMENT

Flow Chart

Receiving Crew Requests

Recruitment and Selection

Administrative Arrangements
and Documentation

Scheduling and Placement

Training and Development

Monitoring and Evaluation

Report and Documentation

Feedback and Improvement



PT SEVEN OCEANS SHIP MANAGEMENT

CREW MANAGEMENT

The difference between Seven Oceans Crew Management And Others



Bank Crew



Responsive and Agile



Have good crew performance



Competitive price for Crew Management Fee



PT SEVEN OCEANS SHIP MANAGEMENT

OPERATION MANAGEMENT



**Operational
Planning and
Execution**



**Cargo
Management**



**Communication &
Coordination**



**Documentation
& Reporting**



**Performance
Monitoring and
Improvement**

OPERATION FLOW PROCESS

START



FINISH



PT SEVEN OCEANS SHIP MANAGEMENT

STRATEGY CONTROLLING



○ Software Solutions



○ Communication Systems



○ Monitoring Systems



○ Audits and Inspections



TECHNICAL MANAGEMENT



Budgeting



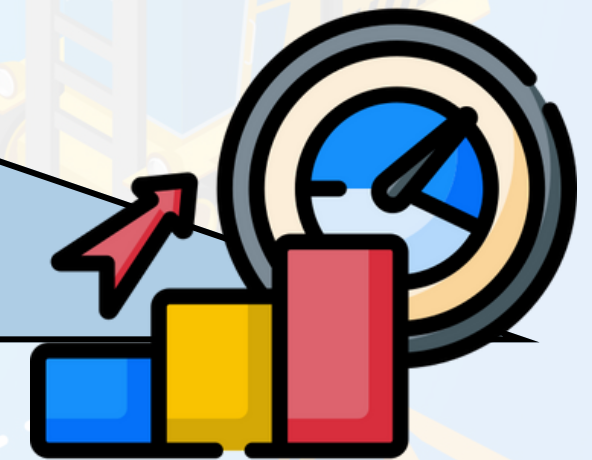
**Technical
Maintenance**



Inspection & Survey



Dry Docking



**Performance
Monitoring and
Improvement**

TECHNICAL FLOW PROCESS

Budgeting

- Voyage Planning
- Route Optimization

Technical Maintenance

- Preventive Maintenance
- Corrective Maintenance
- Troubleshooting
- Condition Monitoring
- PMS
- QMP

Inspection & Survey

- Regular Inspection
- Specific Inspection

Dry Docking

- Preparation
- Coordination
- Planning
- Budgeting
- Ship yard Selection
- Execution
- Controlling
- Reporting & Improvement

Procurement

- Vendor Selection
- Repair
- Supplier Selection
- Parts
- Quality & Specification

Documentation Performance & Improvement

- Analyze data repair & maintenance
- Performance Record & Trend
- Budget Spending Improvement
- Training & Development



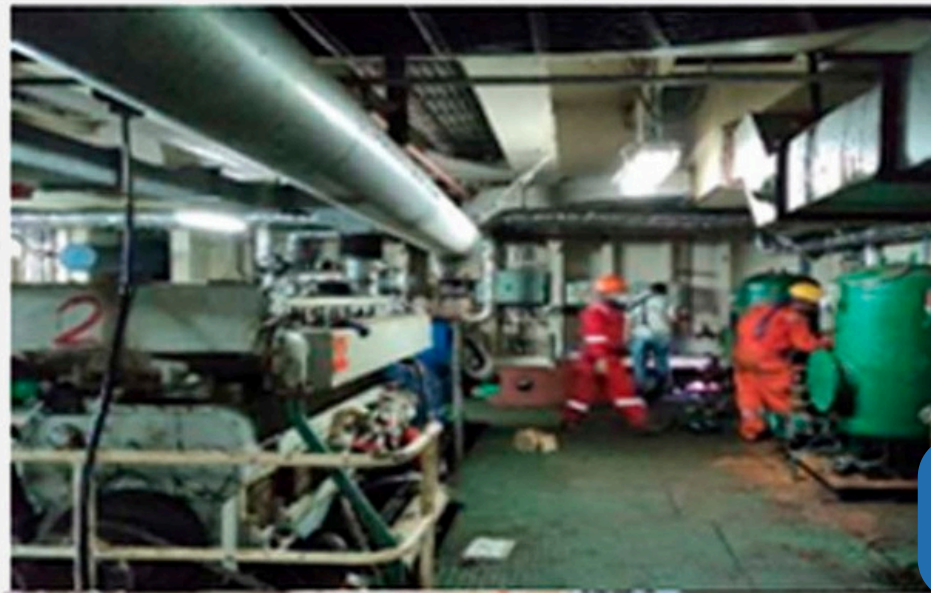
OUR PROJECT EXPERIENCE



Crewing Management

- A. Departure crew to west Africa
- B. Conduct training
- C. Mastering

OUR PROJECT EXPERIENCE



Activation CSD kapuas 1 (dreger vessel)



OUR PROJECT EXPERIENCE



OUR PROJECT EXPERIENCE



FC 6



FC Toll Suralaya



TMN30

Specification of Crane:

**Liebherr Four Rope Grabs Cranes
Type CBG 25(30)/30 Open Sea,
Litronic, Heavy Duty, High performance**

Serial Number : 165027
Boom Length : 30 meter
Capacity (Grab Opr.) : 20.0 T SWL, from 5m to 30m radius
Capacity (Hook Opr.) : 30.0 T SWL, from 5m to 30m radius
Outreach : Min. 5m, Max. 30m
Max. Hoisting height : Approx. 44m (Minus closing rope length of Grab, e.g. clam shell 9m, scissor grab 7m)
Max. Hoisting height : Above slewing bearing 10m at 25° Inclination
Grab : Osmag cap. 17.7m³

DECK EQUIPMENT

• Deck Crane

Type : Macgreger K3035-4HD
SWL Grab Operations : 30.0 Tons
SWL Hook Operation : 32.5 Tons
Maximum Radius : 30 m
Minimum Radius : 6 m

DECK MACHINERY & PERFORMANCE

Deck Crane : MacGregor Deck Crane, Model K 3030-4HD,
Min. Radius at 6m, Grab min 30 Tonnes, max 32.5 Tonnes
Max. Radius at 30m, Grab min 30 Tonnes, max 32.5 Tonnes

ACTIVATION & OPERATING FLOATING CRANE



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